

AGI INTEGRATION PARTNERS – WHAT TO EXPECT.

Objective	Collaborate on business development and exploitation of technologies.
Business Development and Pre-Sales Activity	Utilize the power of combined sales forces to maximize the impact of both organizations—AGI for COTS technology and the partner for its consultancy and subject matter expertise. AGI boasts 15 domestic and international sales teams able to promote partner offerings.
	AGI will circulate government-issued RFPs, RFIs, etc, relevant to AGI’s technology.
	Dedicated Web page content: company background, capabilities, link to your homepage. Your company profile circulated internally through Intranet site.
	AGI Developer Network (ADN) – free development software to get started.
Marketing	Collaborate on press releases, and InView articles. Secure free registration and optional booth space at AGI Users’ Conferences.
Training	Get training on AGI products at no charge.
Communications	Attend AGI’s Annual Partner Summit.
	Receive AGI’s in-house magazine, <i>InView</i> . Acquire advance notice on product changes and upgrades. Access beta products on request.
Licensing	Flexible partner licensing options available for qualifying projects.