

## AGI PRODUCT PARTNERS – WHAT TO EXPECT.

<b>Objective</b>	Integrate unique technologies with AGI software, and utilize AGI to promote and sell.
<b>Business Development and Sales Activity</b>	Sell your product through AGI's 15 domestic and international sales teams.
	Collaborate on sales material development.
	Dedicated Web page content: company background, product details, link to your homepage. Benefit from your company profile being circulated internally through AGI Intranet site.
	AGI Developer Network (ADN) – free development software to get started.
<b>Technical Support</b>	AGI will provide first line of technical support for partner product.
<b>Marketing</b>	Collaborate on marketing collateral, press releases, product flyers, and <i>InView</i> articles. Secure free registration and optional booth space at AGI Users' Conferences. Exposure to AGI customer community.
<b>Training</b>	Get training on AGI products at no charge. Incorporate partner product training into AGI training as appropriate. Use AGI training facilities. Access to AGI sales teams for partner product training.
<b>Product Development</b>	Engage with AGI to determine optimum integration methodologies and product evolution. Access AGI technical staff and software developers.
<b>Communications</b>	Attend AGI's Annual Partner Summit. Receive AGI's in-house magazine, <i>InView</i> . Acquire advance notice on product changes and upgrades. Access beta products on request.
<b>Licensing</b>	AGI products available for in-house development and testing.